

Subject: Important : New select performance groups and extra solos fees at RGDANCE.
From: <rgdance@rgdance.com>
Date: 20/02/2009, 1:50 PM
To: <REDACTED >

Dear Parents,

We are happy to announce a solution to the challenge of being able to offer new select performance groups and extra solos at a rate that is going to be achievable for everyone. As always our goal is to offer the most outstanding training and performance opportunities to our students whilst keeping our rates the best in the market.

We have run a range of different scenarios, looking at the costs that families are carrying to pay for solos, duos, the extra *** classes and now the select performance groups and have decided that the best way to handle things so that we can offer our kids as many opportunities as possible is to set a new, additional level of capped term fees.

The new cap – let's call it the Extra Cap – will cover all select performance groups, all *** classes (currently contemporary, hip hop and drama) and all solos and duos once your fees for these additional classes reach \$750 for the term. The only things which will not be covered by the Extra Cap will be singing lessons, acro private lessons and any special workshops or one-off classes which may be run and which will be charged for on a case-by-case basis.

So essentially what this means is, from now on, the most you will ever have to pay for any one child studying at RGDANCE is \$1575 per term. Regular class fees will continue to be paid for class-by-class until they reach the capped rate of \$825 and then any additional classes will be paid for class-by-class until the total fees for your select performance groups, *** classes, solos and duos reaches the extra cap of \$750. And that's it. Once you reach that point and are paying a total of \$1575 in fees for the term we won't ask you to pay any more. (Of course you're more than welcome to take singing or acro private lessons as well for an additional charge if you wish but that is entirely up to you.)

We've looked carefully at what RGDANCE needs to charge to cover our costs and we've looked at what families have been paying for a term of lessons in the past and we've looked at what some families could be up for if we asked them to pay for all of the extra groups and solos we would like to offer them this term – and we've settled on a figure which we think is a fair and reasonable compromise that hopefully will keep everybody happy.

Our goal here in setting an Extra Cap at \$750 for the term is really to make it possible for all the families who we've asked to take on extra classes this term to be able to enthusiastically say "Yes!" So please, all of you who have been offered additional opportunities this term, we'd truly love you to be able to say "Yes!" to the classes we've offered you... and of course (as always) if you still find that even with the extra cap your household budgets are going to struggle to meet the costs of the classes we've suggested, we'd encourage you to come to speak with us before you make any final

decisions and we will certainly do whatever we can to make things work for you.

Many thanks and best wishes,

Rebecca and Grant Davies
RGDANCE